

# Exchange, Fisheries, and Gradients

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- **Economic agents**  $i \in I$
- Agent  $i$  has endowment/ resource holding/ quota/ **user right**  $x_i^0 \in \mathbb{X}$  (Euclidean).
- He has **payoff function**  $\pi_i : \mathbb{X} \rightarrow \mathbb{R} \cup \{-\infty\}$ .
- Going alone he takes home  $\pi_i(x_i^0)$

# Convolution of payoffs

For argument, consider the **problem**

$$\pi_I(x_I) := \sup \left\{ \sum_{i \in I} \pi_i(x_i) : \sum_{i \in I} x_i = x_I \right\}$$

with fixed **aggregate endowment**  $x_I := \sum_{i \in I} x_i^0$ .

Payoff  $\pi_i : \mathbb{X} \rightarrow \mathbb{R} \cup \{-\infty\}$  is concave usc.

? Who states the problem? Nobody!

# Who solves the convolution?

Here, the agents themselves! No coordination!

Recall  $x^*$  a **supgradient** of  $f : \mathbb{X} \rightarrow \mathbb{R} \cup \{+\infty\}$  at  $x$ :

$$x^* \in \partial f(x) \iff f(x) + x^*(\hat{x} - x) \geq f(\hat{x}) \text{ for all } \hat{x}.$$

**Proposition:** *If allocation  $(x_i)$  is optimal, then valuation/ pricing is common:*

$$\partial \pi_I(x_I) \subseteq \bigcap_{i \in I} \partial \pi_i(x_i).$$

*Conversely, if  $(x_i)$  is an allocation, and  $\bigcap_{i \in I} \partial \pi_i(x_i)$  is non-empty, then  $(x_i)$  is optimal and*

$$\partial \pi_I(x_I) \supseteq \bigcap_{i \in I} \partial \pi_i(x_i).$$

**?Who finds a common price? Answer.: the agents themselves!**

**How? By bilateral exchanges!**

# Classic case: The coffee house Lloyds of London

- agent  $i \in I$  is a "**name**" = accredited **underwriter** of risk.
- $C$  = finite "complete" list of verifiable contingencies,  $\mathbb{X} = \mathbb{R}^C$ , and expected payoff

$$E_i \pi_i[x_i] := \sum_{c \in C} \pi_i[c, x_i(c)] \mu_i(c).$$

- **Probability measure** (individual belief)  $\mu_i$  over  $C$ .
- Agents stroll in the coffee house. They meet and discuss pair-wise  $\implies$  **repeated bilateral trade**.
- Double stochasticity:
  - 1) **random encounters**,
  - 2) **random liabilities**.

# Central versus distributed

**Practical query:** Problem

$$\pi_I(x_I) := \sup \left\{ \sum_{i \in I} \pi_i(x_i) : \sum_{i \in I} x_i = x_I \right\}.$$

is hardly stated! Even more hardly solved!

**No center! No coordinating agent!**

**Mitigating mechanism: bilateral direct exchange. (Work with two variables at a time!)**

Two complementary views on what comes:

- 1) **an algorithm** or
- 2) **a story about agent behavior.**

# A technicality, a conflict, a tension

On one hand: Working with few variables a time,

using "**coordinate methods**", **one needs smoothness.**

On the other hand:

**non-smooth functions should be allowed:**

**Example:**  $\pi_j(x_j) :=$  optimal value of LP with rhs  $x_j$ .

**A compromise is needed! (for this randomness helps.)**

# Bilateral exchange

Agent  $i \in I$  meets agent  $j$ , have holdings  $x_i \in \mathbb{X}$  and  $x_j \in \mathbb{X}$  respectively.  
After direct trade, with no LOG:

$$x_i^{+1} := x_i + \Delta \quad \text{and} \quad x_j^{+1} := x_j - \Delta$$

where

$\Delta := sd$  features **step-size**  $s > 0$  and **direction**  $d \in \mathbb{X}$ .

First issue:

**which direction?**

Secondary issue:

**which step-size?**

Third, issue:

**who meets whom?**

# First issue: which direction?

**Proposal:** choose supgradients  $x_i^* \in \partial\pi_i(x_i)$ ,  $x_j^* \in \partial\pi_j(x_j)$  and posit

$$d = x_i^* - x_j^*.$$

**Economic rationale:**

$$d_c > 0 \iff x_{ic}^* > x_{jc}^*.$$

**Mathematical rationale:** If  $x_i^* = \pi'_i(x_i)$  and  $x_j^* = \pi'_j(x_j)$  are differentiable, then

$$d = \pi'_j(x_j) - \pi'_i(x_i) \implies \pi'_i(x_i; d) + \pi'_j(x_j; -d) = \|x_i^* - x_j^*\|^2.$$

In that case,  $x_i^* \neq x_j^* \implies$  system

$$\pi_i(x_i^{+1}) + m_i > \pi_i(x_i) \quad \text{and} \quad \pi_j(x_j^{+1}) + m_j > \pi_j(x_j)$$

is solvable with **side payments**  $m_i + m_j = 0$ .

## The steepest slope

$$\mathfrak{S}_{ij}(x_i, x_j) := \sup \{ \pi'_i(x_i; d) + \pi'_j(x_j; -d) : d \text{ feasible and } \|d\| \leq 1 \}$$

**NB: No trade iff the interlocutors see a common price:**

$$\text{No trade} \iff \mathfrak{S}_{ij}(x_i, x_j) = 0 \iff \partial\pi_i(x_i) \cap \partial\pi_j(x_j) \neq \emptyset.$$

$$\text{Trade} \iff \mathfrak{S}_{ij}(x_i, x_j) > 0 \iff \partial\pi_i(x_i) \cap \partial\pi_j(x_j) = \emptyset.$$

**How could a common price emerge? Tentative answer: By repeated bilateral exchanges!**

## Second issue: Which step-sizes?

Recall

$$x_i^{+1} := x_i + sd \quad \text{and} \quad x_j^{+1} := x_j - sd \quad \text{with} \quad s > 0$$

**Step-sizes should dwindle but not too fast!**

**They dwindle over stages  $k = 0, 1, 2, \dots$  if**

$$\sum_{k=0}^{\infty} s_k^2 < +\infty,$$

**but not too fast if**

$$\left\{ \sum_{k=0}^{\infty} s_k : \text{agent } i \text{ meets } j \right\} = +\infty \quad \text{for all pairs } i, j.$$

## Third issue, the protocol: who meets next whom?

**Assumption:** Here, completely random matching. Pick any agent pair independently - and with uniform probability  $\implies$

Alternative protocols:

- \* periodic, quasi-cyclic encounters, or

- \* those with largest slope.

## Algorithm: Repeated bilateral deals

**Exchange construed as algorithm:**

**Agent  $i$  starts** with some feasible holding  $x_i$  such that  $\sum_{i \in I} x_i = x_I$ .

**Select** any agent pair  $i, j$  in equiprobable, independent manner.

**Update their holdings**  $x_i, x_j$  :

$$x_i^{+1} := x_i + sd \quad \text{and} \quad x_j^{+1} := x_j - sd$$

with step-size  $s \geq 0$  and feasible direction  $d \in \partial\pi_i(x_i) - \partial\pi_j(x_j)$ .

**Continue** until convergence.

# Exchange driven by differential valuations

Recall

$$\text{steepest slope } \mathfrak{S}_{ij}(x_i, x_j) > 0 \iff \partial\pi_i(x_i) \cap \partial\pi_j(x_j) = \emptyset.$$

In every cluster point  $(x_i)$  each agent pair see a common price; that is:

$$\partial\pi_i(x_i) \cap \partial\pi_j(x_j) \neq \emptyset \quad \forall i, j.$$

**Standing assumption:** at least one agent has  $x_i \in \text{int}X_i$  and  $\pi_i$  is differentiable there.  $\Rightarrow$

$$p \in \bigcap_{i \in I} \partial\pi_i(x_i).$$

**Common prices emerge finally!** They are results, not prerequisites!

# Economic summary

- Prices need not come from somewhere; they rather emerge.
- Price-taking or maximization is neither necessary nor quite realistic.
- Agents can do without posted (common) prices.
- Agents merely seek own improvements.
- Everybody can contend with idiosyncratic, local information.
- No coordination, central agency, or global knowledge is ever required.

# Political summary (on fisheries management)

**Common property can causes severe problems:**

**Dissipation of surplus**

**Decimation of stocks.**

**Private property not quite legitimate**

**Recommendation: 1) user rights instead of property rights  
2) market for user rights.**

**Consequence: resource rent restored, safeguarded and distributed.**